



## Inside the European Port Industry

Aernoud Willeumier (chairman Economic Analysis & Statistics Committee of ESPO)

9th November 2017





1. Introduction
2. “Setting the scene” in the European port industry
3. Interests of stakeholders in having a common platform
4. “Gains & Pains” of creating the Portopia platform
5. Way ahead



# 1. Introduction

---



Economic Analysis & Statistics Committee of ESPO:

- Exchanging views on general market trends and developments in maritime shipping and port industry;
- Improving data availability and quality for own statistical research and market analyses by port managers / authorities;
- Searching for new data sources providing additional / more detailed data on market developments in relation to the port industry.



## 2. “Setting the scene” in the European port industry



### Rapid Exchange System (RES):

- Most ports exchange data on throughput volumes per quarter (after having been published);
- Exchange of basic data in excel form → changing to uploading in Portopia platform in the cloud;
- Most ports are operating in a competitive market environment → restrictions on which data can be shared (other than what is being published);
- Some port managers / authorities have their own market analysis & research department, others don't;
- “Predictive analytics” is becoming essential for future port development, making use of “big data” sources and modern data analytics tools → “digitalisation”

		YEAR		2015	
		TIME PERIOD GOING FROM			
		IN	OUT	TOTAL	
<b>A1</b>	<b>TOTAL THROUGHPUT</b>	<b>22.924.196</b>	<b>10.145.244</b>	<b>33.069.440</b>	
	Indicate units used:				
	Tonnes or thousand of tonnes				
<b>A2</b>	<b>LIQUID BULK</b>	<b>8.343.390</b>	<b>3.894.926</b>	<b>12.238.316</b>	
	Of which:				
A21	Crude oil	0	0	0	
A22	Refined (petroleum) products	4.344.719	1.942.228	6.286.947	
A23	Gaseous hydrocarbons, liquid or compressed	2.791.861	103.309	2.895.170	
A24	Other liquid bulk (non-petroleum)	1.206.810	1.849.389	3.056.199	
<b>A3</b>	<b>DRY BULK</b>	<b>6.883.613</b>	<b>3.215.228</b>	<b>10.098.841</b>	
	Of which:				
A31	Cereals	212.436	28.692	241.128	
A32	Fodder/Oil seeds	13.800	9.420	23.220	
A33	Coal	3.649.568	396.393	4.045.961	
A34	Ores	334.907	232.115	567.022	
A35	Fertilizer	734.885	2.261.752	2.996.637	
A36	Other dry bulk (scrap, etc.)	1.938.017	286.856	2.224.873	
<b>A4</b>	<b>GENERAL CARGO</b>	<b>7.697.193</b>	<b>3.035.090</b>	<b>10.732.283</b>	
	Of which:				
A41	Containers	185.839	190.901	376.740	
A42	Ro-Ro	243.210	417.116	660.326	

## 2. “Setting the scene” in the European port industry (2)

### Environmental profile:

- Static assessment of data on environmental profile of a port (questionnaire of 250 questions) done by the ports themselves (Self Diagnosis Method – SDM), ESPO and researchers → highly labour-intensive process;
- Need for dynamic assessment against EU averages and evolution of environmental priorities over time.

### Port governance:

- Survey of 160 questions on port governance aspects filled in by ports every 5 years → aggregated data published by ESPO in “Trends in EU port governance 2016” report;
- Change to digital survey to be uploaded in Portopia platform, allowing for:
  - overview of individual port governance profile (confidential)
  - Automated data analysis
  - Insight in benchmark and trends at EU level.



### 3. Interests of stakeholders in having a common platform

---



#### 1) European port managers / authorities:

- Benchmark data for own performance monitoring
- Efficiency gains in data exchange process
- Direct access for stakeholders (differentiation in access rights)

#### 2) European Commission:

- Access to port performance data on agreed subjects, to serve as basis for policy making and support programs

#### 3) Academic world:

- Data availability for academic research programmes on economics analyses and improving port operations

#### 4) (Commercial) research institutes etc.:

- Data availability for commercial projects and own research.

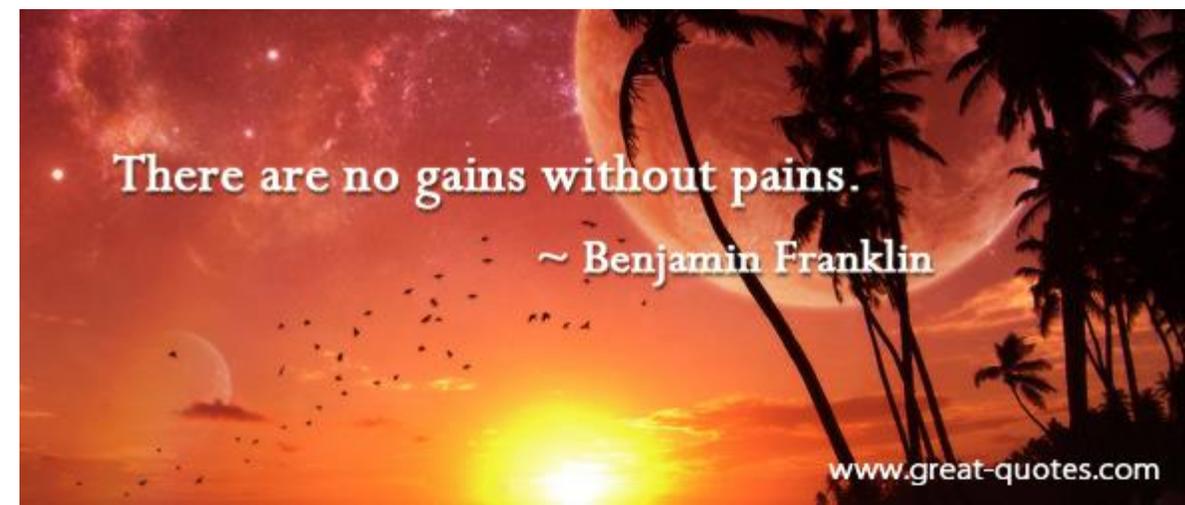


## 4. “Gains & Pains” of creating the Portopia platform

---



- The Portopia platform has been well developed in a modular set-up, using open-source software and allowing for further expansion and enhancements of the system.
- Ports (authorities or associations) appear to be more open for data sharing on specific port performance issues.
- The Portopia platform is a good starting point for further developing a more comprehensive and useful benchmark tool on relevant port performance indicators
- Limited availability of data for certain indicators. The value of the platform is much lower when it only contains a limited set of data which is insufficient to draw proper conclusions from.
- Concern about who is going to use the port performance data from the platform and for which purpose.
- Restrictions on availability of commercially sensitive data (to be set by port managers / authorities as owner of port performance data).



## 5. Way ahead

---



- Gain experience with using the system by an ever broader group of ports and associations → new idea's for further enhancements and expansions of the platform will emerge.
- Address the “Pains” in order to increase the effectiveness of the platform.
- Ensure continuation of IT support in maintaining, improving and further developing the platform.
- Remain critical on the feasibility and purpose to be served when considering new performance indicators for development.





---

**Thank you !**



**PORTOPIA**